

LOADRITE[®] L SERIES 2180



CASE STUDY: INCREASE COMMERCIAL CONTRACT OPPORTUNITIES

LEGAL for TRADE
MEASUREMENT CANADA
APPROVED AM-5586C



CUSTOMER

Blythe Dale Sand and Gravel

APPLICATION

Aggregates

LOADRITE PRODUCTS USED

L-2180

KEY BENEFITS

- Eliminate weigh bridge costs
- Municipal contracts available
- Load customers efficiently
- Increase productivity by reducing time on site for trucks

LOCATION

Ontario, Canada



THE CHALLENGE

Blythe Dale Sand and Gravel of Ontario Canada, were looking at ways in which they could increase opportunities for new contracts and work. One key area was any work which required a certified weight reading (such as municipal contracts).

Investigating options which would allow them to offer certified scale readings led them to weigh bridges. But at around \$80,000 to install and then extra to staff the station, the cost was too high. Operating multiple sites again made the cost prohibitive.

“BEING CERTIFIED LEGAL FOR TRADE ALLOWS US TO COMPETE FOR CONTRACTS WHICH OTHERWISE WE WOULD HAVE MISSED OUT ON.”

SCOTT INNES, BLYTHE DALE SAND AND GRAVEL





“The Notice of Approval means we passed an extremely extensive testing regime with flying colors,”

Nathan Cables, GM LOADRITE™ North America.

WHAT IS LEGAL FOR TRADE?

Legal for Trade means that weights produced are accurate enough to produce an invoice from. This can be done via weigh bridge or scales. Before a product can be deemed legal for trade it must be approved by the local licensing body. LOADRITE L-2180 has been approved by Measurement Canada.

THE SOLUTION

The solution came in the form of the L-2180 wheel loader scale by Loadrite, a new version of a product which Blythe Dale had been using in their machines for over ten years. The newly released product was certified legal for trade in Canada, meaning weights recorded by loaders were accepted in place of the traditional and expensive weigh stations.

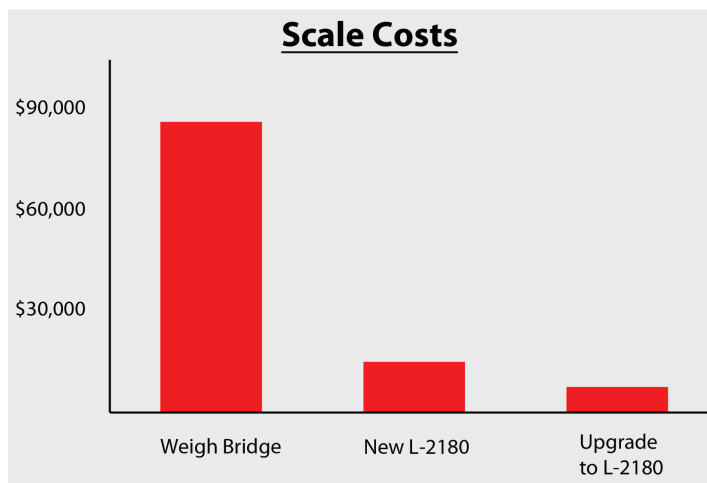
The L-2180 loader scale approval certificate from Measurement Canada holds the highest resolution of any loader scale approved for the Canadian market. This means that with a LOADRITE™ L-2180 scale, a bucket load of up to 14 tonnes can be weighed in 50kg increments.



THE RESULTS

Because Blythe already had the Loadrite system installed in their machines all that was required was to upgrade to the L-2180 system. As a result Blythe can now compete for a wider range of contracts whilst also ensuring that they are running at optimal capacity across their seven sites.

THE NUMBERS



* Prices are an approximate indication

For more information on Legal for Trade or any LOADRITE products visit www.loadritescales.com or talk to your local distributor.

